



Expression of Interest: Operation of Road Train

Corner Brook Port Corporation (CBPC) is seeking expressions of interest for the operation of a road train in Corner Brook, NL during summer and fall 2019. The road train will be available as a means of transportation through the downtown for both residents and visitors for a nominal fee.

Vehicle details

- 3 wagons: one engine, one 20 passenger car and one 16 accessible passenger car
- Total length: 45 ft. 8 inches
- Type of motor: Iveco, 92 Horsepower
- Transmission type: 5 Speed standard

Hours of Operation

Summer: 7 days per week, 8 hours per day from June 28 – September 2
Fall: Weekends and cruise ship days (8 hours per day) September 3 – October 15
(approximately 22 days)

Route

The road train will operate in a circular loop through the downtown area, including West Street and Broadway. It is anticipated that there will be 4-5 stops along the route. Final route and stops to be confirmed in consultation with the City of Corner Brook.

Operator Responsibilities

The operator will generate revenue from advertising/sponsorship and passenger fares. The expression of interest should identify any additional expense or revenue considerations which would be required by the operator. The operator will be responsible for:

- Day to day operation of the train, including providing a qualified driver and fueling the vehicle
- Collecting fares from passengers
- Selling advertising and/or sponsorship to local businesses and organizations
- Daily cleaning of the train
- Troubleshooting on the route
- Responding to inquiries
- Identifying any maintenance concerns
- Insurance for the operation of the vehicle: provision of a certificate of insurance for a commercial general liability policy with Corner Brook Port Corporation listed as an additional insured.

CBPC Responsibilities

- Lease of the vehicle with a third party
- Storage for the train. The operator will be expected to pick up the train from the designated storage area each morning and return it to same at the end of each day.
- Comprehensive automobile policy for the vehicle.
- Repair and maintenance on the vehicle through an agreement between CBPC and the City of Corner Brook.
- Assistance with promotion and marketing of the train through an agreement between CBPC and the City of Corner Brook.

Inquiries

Any inquiries regarding this Expression of Interest should be directed to:

Corner Brook Port Corporation

Tel.: (709) 634-6600

E-mail: info@cornerbrookport.com

Submission Details

Interested operators should provide an expression of interest in letter format to CBPC by 4:00 p.m. on Monday, April 8, 2019. The letter can be sent via

e-mail: info@cornerbrookport.com

Mail: Corner Brook Port Corporaiton

P.O. Box 1165

Corner Brook, NL A2H 6T2

The expression of interest should indicate any anticipated issues or concerns which could impact the successful operation of the road train.

Please note that the Corner Brook Corporation does not bind itself to accept the lowest or any offer.