



**Corner Brook Port Corporation**  
P.O. Box 1165, 61 Riverside Drive  
Corner Brook, NL A2H 6T2  
Phone: (709) 634-6600  
Fax: (709) 634-6620  
[www.cornerbrookport.com](http://www.cornerbrookport.com)

## CALL FOR EXPRESSIONS OF INTEREST (EOI)

2026 Cruise Season Market Vendors

<b>Date Issued:</b>	April 8, 2026
<b>Closing Date:</b>	April 22, 2026

### Introduction

As part of the Port of Corner Brook Cruise Welcome Program, we invite submissions from vendors for the 2026 season. The Cruise Welcome Market is a key component of the Port's visitor experience strategy, designed to showcase the best of Western Newfoundland while supporting local businesses. CBPC is committed to creating a robust market with a versatile mix of products so that we provide the best experience for cruise guests.

The CBPC is a non-profit community-based organization responsible for the stewardship and operation of the Port of Corner Brook. Our mandate is to facilitate the efficient movement of people and goods through strategic partnerships and leadership. We aspire to be a resilient port that drives regional growth and creates lasting value by connecting Western Newfoundland to global markets.

### Location & Shed Specifications

For the 2026 season, the cruise market will be located at the south end of the dock. When a vessel is at the berth, passengers are required to walk through the market to access the City. Due to the location of the Port's floating dock, passengers from a vessel at anchor will disembark the gangway at the end of the market.

The port has seven sheds of two sizes: four 12'x12' and three 12'x16'. All sheds are equipped with electricity, windows, and two entrances to increase the customer flow and meet accessibility requirements. The Corner Brook Port Corporation does not supply tables, shelving, or other accessories for vendors to display their products.

### Seasonal Rate

The seasonal rate, split into two payments, is based on the square footage and the total number of ship days.

	<b>12 x 12 Shed</b>	<b>12 x 16 Shed</b>
<b>Seasonal Rate</b>	\$1,244	\$2,110

*All prices are subject to 15% HST.*



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In the event of a cancelled call, CBPC will not issue a refund. Likewise, no additional fees will be applied for unscheduled cruise ship calls.

### Rules & Regulations

The vendor market is located within the Port's restricted area. Access is permitted only once the vessel is securely docked until the ship's scheduled departure time. Vendors must seek approval from the Operations Manager to access the restricted area outside the designated cruise ship days or the access times set for cruise ship days. Vendors are limited to three (3) restricted area passes and, as such, should plan on using the same staff throughout the season.

Vehicles are not permitted in the restricted area without the approval of the Operations Manager or their designate. CBPC staff will designate a time and date before the start of the season when vendors can use their vehicles to deliver products to their sheds.

Vendors are expected to be open for the entire duration of a ship's time in port for every ship day of the 2026 season. Failure to adhere to the agreed-upon hours of operation may impact CBPC's decision to accept future participation.

No vendor is given product exclusivity and should respect each other's craftsmanship. Vendors must have all the required permits to sell their products in Newfoundland and Labrador.

### Submission Requirements and Selection

The Corner Brook Port Corporation will review all submitted applications with the goal of curating a diverse and well-balanced vendor mix. Where possible, vendors offering identical or highly similar product lines may not be selected. Preference will be given to vendors who are able to commit to operating for the full season.

To ensure a high-quality, diverse, and engaging marketplace experience for visitors, all vendor applications will be carefully reviewed based on the following criteria:

- **Product Quality & Craftsmanship:** Products should demonstrate a high standard of quality, with attention to detail, durability, and overall finish.
- **Product Line & Depth of Offering:** Vendors should offer a well-developed product line with sufficient variety in styles, sizes, or formats to appeal to a broad audience.
- **Diversity of Offerings:** Consideration will be given to how each vendor contributes to a balanced and varied marketplace, enhancing the overall visitor experience.
- **Uniqueness & Authenticity:** Preference may be given to products that are distinctive,



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original, and reflective of local culture, creativity, or sense of place—particularly those that resonate with visitors seeking authentic, locally inspired goods.

- **Relevance to Tourism Market:** Products that are suitable for cruise passengers—such as locally made goods, giftable items, or products that are easy to transport—will be prioritized. Preference may be given to vendors that accept cash, debit, and credit card payments.
- **Local & Regional Representation:** Priority may be given to vendors whose products are made locally or within the region, supporting the local economy and showcasing regional talent.
- **Sustainability & Responsible Practices:** Consideration may be given to vendors who demonstrate environmentally responsible practices in sourcing, production, and packaging.

Vendors are expected to present their products in a visually appealing and professional manner, with cohesive branding and an inviting booth setup. Vendors must consent to the photography of their market space, products, and staff for promotional and social media purposes.

Please complete and submit the form in Appendix B by April 22, 2026, by email at [pricketts@cornerbrookport.com](mailto:pricketts@cornerbrookport.com) or in person at Suite 201, RA Pollett Building, 61 Riverside Drive.



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**APPENDIX A: 2026 CRUISE SCHEDULE**

*Subject to last-minute changes.*

<b>Date</b>	<b>Time in Port</b>	<b># Pax</b>	<b># Crew</b>	<b>Availability</b>
Sunday, June 14	1000-1800	1,432	647	
Monday, July 13	0800-1700	1,432	647	
Thursday, July 16	0800-1700	3,062	1,200	
Wednesday, July 22	0800-1700	1,916	812	
Wednesday, August 26	0900-1700	2,124	930	
Friday, August 28	0800-1700	1,432	647	
Tuesday, September 8	0900-1700	1,218	800	
Friday, September 18	0800-1800	835	440	
Friday, September 25	0900-1800	926	640	
Wednesday, September 30	1030-1830	1,218	800	
Tuesday, October 13	1100-1800	1,218	800	
Friday, October 23	1030-1830	1,218	800	



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## APPENDIX B: EOI SUBMISSION FORM

2026 Cruise Season Market Vendor

1. Provide a full description of your business and outline the goods to be sold, including the origin of production, and how it aligns with the selection criteria as noted above.

### 2. Primary Contact Information

<b>Name</b>	
<b>Telephone</b>	
<b>E-mail</b>	
<b>Mailing Address</b>	

### 3. Vendor Information

<b>Business Name</b>		
<b>Shed Preference</b>	12 x 12 Shed	12 x 16 Shed
<b>Website Link</b>		
<b>Facebook Page</b>		
<b>Instagram Page</b>		



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If a website, Facebook, or Instagram page does not exist, please attach 10-15 product photos to your application.

**4. Please provide your availability for each ship day as per Appendix A.**

For assistance, contact Patti Ricketts, Cruise Marketing Coordinator, at (709) 634-6600 |

[pricketts@cornerbrookport.com](mailto:pricketts@cornerbrookport.com)

**Please email the completed form to [pricketts@cornerbrookport.com](mailto:pricketts@cornerbrookport.com) with the subject line *Vendor Application 2026*.**